

NEWS

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IFA and IBANZ COLLEGE Announce Learning Partnership

SUPPORTING YOUR ADVISER BUSINESS WITH NEW LEARNING OPPORTUNITIES

In the fast paced finance industry, up-skilling and honing your ability to attract and retain clients is essential. That's why IFA and IBANZ College are very pleased to announce their learning partnership.

This partnership gives all IFA members' access to an extensive range of professional development opportunities through the IBANZ College, an NZQA Private Training Establishment (PTE).

IBANZ courses have been accredited within the IFA Programme for Structured Training. Courses include hard-skills, with a particular focus on risk advice, for example *Principles of Risk Management, Liability Series, and Trade Credit Insurance*; and soft-skills, for example, *Clear Thinking, Problem Solving & Critical Thinking, and Understanding Personality Types*.

As a registered PTE, the IBANZ College provides specialist qualifications and professional development to financial advisers throughout New Zealand and this partnership is a significant win for IFA members.

"The IFA has chosen to partner with the IBANZ College because IBANZ course content is heavily influenced by adviser feedback and strengthens IFA's delivery of learning to Risk Adviser members, says Penny Mudford, CE of IFA.

"Our courses have been developed in partnership with advisers – feedback and request for support in certain areas has been at the centre of how we develop the content of all our training," says Gary Young, CEO of IBANZ. "We look forward to rolling out our existing course offering and gaining greater insight about the specific training needs of IFA members."

For more information about IBANZ College and the courses offered to IFA members [click here](#), or you are welcome to give them a call on 09 306 1732 for further details on course times and costs.

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